Social Networks & Social Movements:

Using Northern Tools to Evaluate Southern Protests

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1. Social Movements: A Democratic Dilemma*

State is unique among the other social institutions, which tries to ensure its rules to dominate the other institutions such as the family, the clan, the race, the cast, the tribe, the community or the market. As Joel S. Migdal writes, Since the beginning of the contemporary state system in the fifteenth to seventeenth centuries change has moved towards accepting an axiom that the state organization should provide the predominant (if not exclusive) set of rules of the game in each society. 1 The capacity to exert control over other social forces has been a defining feature of state. The works of Karl Marx and Max Weber, which has been the foundation of two main traditions in modern social science, argue that the state as an institution monopolizes the legitimate use of violence and organized coercion in society.2 However, rules that structure the interaction of state and other components of society are always being contested and often being restructured. The states as well as societies vary in their abilities to

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restructure the interaction process in a normal way. Their struggle and accommodation produce a range of outcomes.³ The state may dominate the social forces altogether and penetrate at all levels, the state may completely fail to influence the society and collapse, and finally, state and social forces may indulge in incorporating each others concerns and demands.

Protest reflects the key aspect of this relationship between the state and society.⁴ State is responsible for formulating and carrying out policies for a society. State may lack the resources to meet the demands and expectations of various competing social groups. That may lead to anger among some groups in the society, which can take the shape of protest movement. Protest arises from disagreement over limited issues, such as opposition to particular policies of a government, or antagonisms between groups competing for political influence. The character of the protest is its short duration, low degree of organization, and limited goals.⁵ The type of political system sharply affects the nature of protest. The democracies are distinctive in having more extensive but less deadly protest than the autocracies.⁶ The structure and ethos of democratic regimes are such that they are adjusted to respond to limited challengers in a conciliatory way, which reinforces the utility of protest over rebellion. On the other hand authoritarian regimes generally rely more on coercive control, which increases the relative utility of rebellion for challengers. Ronald A. Francisco’s empirical evaluation of the relationship between coercion and protest in three coercive states (the German Democratic

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Republic, Czechoslovakia, and the Palestinian *Intifada*) finds that the protesters react violently to extremely harsh coercion.7

T. K. Oommen visualizes three possible relations between the state and social protests. First, the authoritarian regimes most often oppress, or attempt to oppress all protest movements that challenge state authority. However, to deflect the attention of the opposition, state authority may encourage people to protest against a foreign enemy. Most of the non-democratic authoritarian regimes in the Middle-East actively encourage popular protest against the USA and Israel while brutally suppressing any other form of popular action at home. Second, one-party systems oppress most of the protest movements but sponsor some to their advantage to sustain and strengthen state power. Maoist China’s support for the Red Brigade movement is one of the examples. Third, a large number of protests in the society originates and flourishes in the democratic system but the state mostly takes actions only against those who pose explicit threat to its very existence. Undoubtedly, multi-party democracy provides a fertile setting, which permits a variety of protest movements to emerge and operate.8 Advocating in the same line, Eckstein and Gurr write, "the risk of chronic low-level conflicts is one of the prices democrats should expect to pay for freedom from regimentation by the state."9

Democracies provide no immediate obstacles in mobilizing and organizing people on certain issues as liberty to do so is supposed to be guaranteed by law and tradition. Authorities in democracies usually refrain from using the full strength of their coercive power against the popular mobilization and group formation, due in part to the fact that the state as an actor often is not directly involved in the conflictual issues in democracies from the beginning. Protest may be an opposition to a particular

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government agency or just a regular parliamentary process. Moreover, due their values and dependence on popular support, democratic elites more often respond favorably to the demands of various associations, which tends to enhance future protest. As the above discussion suggests, there is a greater probability both of the occurrence of higher number of protests and of positive outcomes in the democratic system in comparison to the other ones.

But, within democracies, we do not see a uniform pattern of popular protest movements. Some democracies experience more protest than other democracies. France hosts more protest annually than Germany does. Bangladeshis invade the streets much more than the people in Sri Lanka do. Answers to this difference may be found in their political cultures or by carefully auditing the performance of their democratic institutions. However, it is more puzzling when within the same democracy, people in some areas protest more successfully than other areas. It seems that some ordinary people, who are busy in their struggle for day-to-day survival, attain the degree of coordination and mutual awareness that they need to wage strategically effective protests, while some others fail. Some need to ask, why some groups sharing a grievance mobilize successfully while others do not in democracies? In recent years, democratisation has spread to the South and with it increasing number of social movements. The origin and outcome of these movements are being explained with the help of theoretical frameworks developed to study social actions in the North. Here, the aim is to examine the relevance of these theories to evaluate the success and failure of social movements in the developing countries.

2. Social Movements: Why and How?

Social Movement as a term connotes different meaning to different people. After reviewing an extensive array of literature, Nancy Langton defines social movements as Collective behaviors engaged in by non-institutionalized groups oriented towards achieving specific goals, particularly the goal of extracting or resisting social
change.  It is true that social movements come in different sizes and shapes. To some, the civil rights movement in USA is social movement while some others also put German Nazi movement of 1930s in the same category. To some organized protest groups are social movements, while others favor any spontaneous largely unorganized group actions to be included in this category. Social movements, as Stephen R. Thomas describes, are unlikely to have any stable character, and they bear varying relations to other political and social institutions and practices.

With the rise of the collective action in Western Europe and North America in the late 1960s and early 1970s, a number of research works emerged to explain the origin and outcome of this phenomenon. This revival of interest brought a new paradigm to the social movement literature. While the American sociologists developed the Resource Mobilization theory in order to explain its outcome, Europeans in their effort to trace its origin, called it new social movement. Resource Mobilization theories reflected the


11 Cyrus Ernesto Zirakzadeh, Social Movements in Politics: A Comparative Study (London: Longman, 1997), studies Germany's Greens, Poland's Solidarity and Peru's Shining Path as cases of social movements.


13 Tarrow distinguishes between contentious episodes of collective action (riots and rebellion) and social movements. To him, contentious politics is a collective activity on the part of claimants or those who claim to represent them in adopting some sort of non-institutional forms of interaction with the state or their opponents. Social movements, on the other hand, are sustained challenges to elites from the disadvantaged population living under their jurisdiction or influence. Sidney Tarrow, Social Movements in Contentious Politics: A Review Article, American Political Science Review, vol. 90, no. 4, December 1996, p. 874.

14 Prior to this, Marxist historical-structural approach was used to explain the organizational level of the collective action. Marxist theory focused on class movements as the only meaningful or truly insurgent, movement type. A traditional collective behavior approach evolved in 1950s, when in the United States there was a consensus in social science over the fundamental importance of democratic institutions. This perspective considered social movements as symptoms of system malfunction and it emphasized their spontaneity and lack of structure, especially in its early formative stage. Alberto Melucci, An End to Social Movements? Introductory Paper to Sessions on New Movements and Change in Organizational Forms, Social Science Information, vol. 23, 1984, pp. 819-835; Herbert Blumer, Social Movements in Barry McLaughlin, ed., Studies in Social Movements: A Social Psychological Perspective (New York: Free Press, 1969), pp. 8-29. Besides, Marxists and traditional collective behavior approach, the rational-choice theory also attempted to explain defiance of authority while focusing at the individual level.

American experience in 1960s, while the structural approach adopted by European sociologists got its inspiration in the intellectual and political life of 19th century Europe. These two schools differ in their premises, and in their assumptions about social change. Furthermore, the researchers from both sides of the Atlantic failed to find the agent that successfully activates this change. The writings of European scholars, which emphasized the structural causes of mobilization, resulting from the changes in advanced capitalism, could not explain the group mobilization universally. The Resource Mobilization approach, by emphasizing the need of internal resources to mobilize groups, failed to explain the mobilization of the groups who are poor in terms of resources.

2.1. The New Social Movement Theory

The structural paradigm approach or the New Social Movement (NSM) theory of the European scholars argues that the new movements are the result of increasing domination of the system over the life. It is not a unified body of thought. New social movement theory developed as a critique to Resource Mobilization and Marxist approach to explain collective action. These proponents of the NSM approach criticized orthodox Marxism for its economy centric views and the failure to recognize the fundamental shift that had taken place in the post World War II Western capitalism. Drawing on the Marxist tradition and at the same time differing considerably from it, these social scientists have explored the connections between contradictions, crises and social movements.

In the post-industrial society, Touraine argues that social movements replace the organization of labor as the focus of political action. It means that intellectuals, new professionals and students replace the working class as the agents of revolutionary change.\footnote{Alain Touraine, \textit{The Post-Industrial Society — Tomorrow’s Social History: Classes, Conflicts and Culture in the Programmed Society} (New York: Random House, 1971).} Consumer capitalism and the welfare state create social regulation through mass culture and welfare intervention extending the state into the social and personal sphere. To Habermas, this form of colonization of the lifeworld leads to a generalized legitimation crisis and that provokes new forms of resistance outside the political channels of institutional politics. These resistances are as much against dominant rationalities as they are against institutional control.\footnote{Jurgen Habermas, \textit{Legitimation Crisis} (London: Heinemann, 1976).} Claus Offe categorizes the social base of NSM into three fold: the new middle class, elements of old middle class, and decommodified groups outside the labor market.\footnote{Claus Offe, \textit{New Social Movements: Challenging the Boundaries of Institutional Politics}, \textit{Social Research}, vol. 52, 1985, pp. 817-868.}

Castells criticizes resource mobilization approach for its refusal to accept that the social movement has a reality of its own. And also, trying to incorporate it into the political process aimed primarily at the state.\footnote{Manuel Castells, \textit{The City and the Grassroots: A Cross-Cultural Theory of Urban Social Movements} (London: Edward Arnold, 1983).} NSM theorists value symbolic action in civil society or the cultural sphere as an important form of collective action alongside instrumental action in the state or political sphere.\footnote{Jean Cohen, \textit{Strategy or Identity? New Theoretical Paradigms and Contemporary Social Movements}, \textit{Social Research}, vol. 52, 1985, pp. 663-716; Alberto Melucci, \textit{Nomads of the Present: Social Movements and Individual Needs in Contemporary Society} (Philadelphia, PA: Temple University Press, 1989).} This European School\footnote{Prominent New Social Movement theorists are: Manuel Castells (Spain), Alain Touraine (France), Alberto Melucci (Italy), and Jurgen Habermas (Germany). Steven M. Buechler, \textit{New Social Movement Theories}, \textit{The Sociological Quarterly}, vol 36, no. 3, Summer 1995, pp. 441-464.} believes that the social movements are of the anti-institutional orientation and spontaneity is a positive feature of the formation of the movement. NSM theory puts importance of the processes that promote autonomy and self-determination of movement rather than
striving for influence and power maximization. The role of post-materialist values - not the conflicts over material resources - is the key to the social movement, some argue.

Counter-posing to the strategy paradigm of the resource mobilization theory, the new social movement theory tries to subsume under what has been called identity paradigm. This identity paradigm is argued to be better suited to understand the new struggles, which are focused on everyday democratic life, communicative action and an autonomous definition of community identity rather than being only state or economy centered. The NSM theory also recognizes that a number of submerged, informal and temporary networks helps to organize collective action.

The NSM theory has raised debates and intellectual concerns in four areas, as Steven M. Beuchler argues:

The first concerns the meaning and validity of designating certain movements as new and others (by implication) as old. The second debate involves whether new social movements are primarily or exclusively a defensive, reactive response to larger social forces or whether they can exhibit a proactive and progressive nature as well. The third debate concerns the distinction between political and cultural movements and whether the more culturally oriented new social movements are inherently apolitical. The fourth involves the social base of the new social movements and whether this base can be defined in terms of social class.

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Melucci argues that the resource mobilization approach is valuable in explaining how a movement is set up and manages its structure but it does not say anything about why the movement arises in the first place. In response to it, Hannigan has argued, the NSM theory provides the mirror image of this, focusing on why rather than how. It is true that one theory focusing on how and another focusing on why lead to a theoretical gap. As Klandermans and Tarrow argue, this gap stands in the way of a better understanding of how structural change is transformed into collective action. However, the aim here is a more modest one. It is not to bridge this huge theoretical gap, rather it is to provide a hypothesis to explain the variation in movement mobilization in developing democracies.

NSM theory by focusing on origin, fails entirely to explain the outcome of the movement. If we recognize that social movements are some form of struggle for political or social change, then we just cannot ignore the questions of success or failure. It is true that the NSM theory has provided an important tool to understand the macro-level social structure that raises contemporary activism. However, this strength of the theory has confined itself to be applied only to a limited number of movements in Western societies with mobilization biases towards white, middle-class participants pursuing politically or culturally progressive agendas.

NSM theory, being based on a very historic specificity, fails us to provide much help to understand the social movements we witness in the developing countries. Those countries have not yet industrialized, rather than being post-industrial, which is the

35 NSM theory argues that success is unimportant since the establishment of community and constitution of a collective identity is a goal in itself.
fertile ground of social movement as the NSM theorists argues. Thus, to explain the success and failure of the social protest movements in the non-industrialized countries, we need to find a theoretical tool other than the NSM approach.

2. 1. The Resource Mobilization Theory

For the Resource Mobilization theorists, if the structural opportunities outweigh the structural constraints, people will tend to participate in the movement in order to change the political status quo. The proponents of this theory argue that grievance alone cannot lead to social movement. To them, in a society there is always sufficient level of shared individual grievances. But, that does not always translate into protests. It is not the grievances they have, but how the actors develop strategies and interact with their environment in the pursuit of their own interests that matters. 37

Resource Mobilization theory tries to explain how material resources and political opportunities affect social movements.38 It also examines how movements and their institutions are organized.39 The development and behavior of social movement is seen as an inter-play between internal factors such as leadership, extent of available resources, group strength and degree of internal organization, and external factors such as degree of societal repression, extent of third party involvement and strength of pressure groups. There is a great deal of disagreement regarding the role of elites in the formation and development of social movements. The professional organizer or circulation model argues that the external actors can provide the leadership and resources for the movement. They also argue that the distinct incorporation mechanisms

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that match individual with groups needs are responsible for the leadership recruitment.\textsuperscript{40} Downplaying the role of elites, the political process or progression model on the other hand emphasizes the capacity of the community.\textsuperscript{41} According to this model, individuals gradually socialize into the movement and they assume increasingly greater responsibilities and finally take leadership positions.\textsuperscript{42} The political process theory, in addition to political opportunities (attempts to specify factors external to social movements), also includes mobilizing structures and cultural framing processes.\textsuperscript{43} Though both NSM and RM approaches agree that individuals with greater resources are more likely to be actively recruited and progress with the social movement structure, they differ on the issue over the impact of the leadership status on the ordinary members active involvement.\textsuperscript{44} 

Money, membership and legitimacy are considered important resources for any social movement.\textsuperscript{45} However, all resources do not have equal utility for a social movement.\textsuperscript{46}


\textsuperscript{43} Doug McAdam, John D. McCarthy & Mayer N. Zald, eds., \textit{Comparative Perspectives on Social Movements: Political Opportunities, Mobilizing Structures and Cultural Framings} (Cambridge: Cambridge University Press, 1996); Sidney Tarrow, \textit{Power in Movement: Social Movements and Contentious Politics} (Cambridge: Cambridge University Press, 1998), 2\textsuperscript{nd} Edn.


Resource Mobilization approach considers ideological and moral factors as secondary to material and organizational resources in affecting the results of the movements. Protests over immoral issues may be able to force authorities to concede to the movements' demands if they mobilize the material and human resources of a large base of constituents and well-endowed, influential groups and elites. If money is the most important resource, the movements in the South are at disadvantage. However, as Freeman argues that people, rather than money, are the primary resources of a social movement.

Resource Mobilization theory argues that when the groups possess dense interpersonal networks, members are readily mobilizable. Networks provide a base for collective incentives. The network, with its ties of trust and reciprocity, is a reservoir of resource that a movement can use in recruiting support. Movements from below or by a particular section of the society may benefit from the support of other groups, and not merely from the support of better situated individuals. Despite widespread acceptance of the idea that network plays a significant role in mobilization, only a few studies have made some progress toward understanding the significance of this factor.

3. Social Network and Social Movements

Even though every movement has its own history and perpetuity, the timing of its collapse defines its quality. For a broader and successful movement, there is a need of larger and sustained popular mobilization. Social movements adopt three basic

47 For examples, non-material resources are legitimacy, loyalty, authority, moral commitment, solidarity etc, and material resources are money, manpower and means of communication etc.


strategies to get their mission fulfilled: militancy, size and novelty.\textsuperscript{51} Researchers working in the classical tradition put emphasis on violence or militancy as the basic resource available to a social movement.\textsuperscript{52} Violence is a high-risk option as it can bring backlash from authority. Some success may come but at a high cost. However, in a democracy, the size of social movement matters more. DeNardo emphasizes the power of numbers while admitting that violence can compensate when a movement lacks sufficient numbers.\textsuperscript{53} If there is a massive support base of a social movement this may question the legitimacy and representivity of the authorities and their policy. Size of support can help the social movement to achieve its objectives in democratic system as it can translate into electoral power. Social movements employ both orthodox tactics and un-orthodox ones in attempting to achieve their goals.\textsuperscript{54} Tarrow argues that novel or unorthodox forms of protest are more important than the size of the support or militant method used by social movements.\textsuperscript{55} Novelty might give the social movements initial strategic advantage vis-à-vis the authorities, but in the long run movements need the larger support. By introducing new form of protests, social movements may expect to get the attention and enlarge their support base.

Thus, understanding the process of deferential support base is important to understand the spread and growth of social movements. The diffusion of the movement is necessary in order to keep the protest alive when its initial spark begins to sputter. There is a need to transcend the volcanic stage of collective action.\textsuperscript{56} According to Tarrow, social movements emerge when new opportunities are at hand — such as a less

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\textsuperscript{56} Sidney Tarrow, Modular Collective Action and the Rise of the Social Movement: Why the French Revolution was not Enough, Politics and Society, vol. 21, no. 1, March 1993, pp. 69-90.
\end{flushleft}
repressive climate, splits within the elite, or the presence of influential allies or supporters. 57 Subsequently, protests spread through the diffusion of tactical innovations developed by initial protest group to other groups. Tarrow emphasizes the role of the organizations (and the competition among them) to explain the changing repertoire of protest.

Is the diffusion of protests the work of social movement organizations, or is it spontaneous? Theories, emphasizing on social-psychological attributes of the movement participants, explain the participation in movement activities on the basis of (a) alienation, (b) relative deprivation, and (c) authoritarianism. However, these traditionally popular theories are increasingly being challenged on both theoretical and empirical grounds. The magnitude of theoretical and statistical association shown in the literatures, between social-psychological factors and participation in social protests has been quite unconvincing.58

Tarrow argues that people join movements in response to political opportunities, and subsequently through collective actions create new ones.59 However, the political opportunities draw people into collective action on the basis of social networks through which social relations are organized. More than two decades ago, Snow and his colleagues in their seminal article pointed to the importance of social networks to explain the variation in social movements mobilization.60 By bringing sociological analysis into the resource mobilization approach,61 they demonstrated that social ties

61 What Melucci has described was affected by political reductionism. Alberto Melucci, Getting Involved: Identity and Mobilization in Social Movements in Hanspeter Kriesi, Sidney Tarrow & Bert
were instrumental in drawing new member into the movements. The authors examination of nine cases of movement participation revealed that in eight of the nine cases, most of recruits were mobilized through a friend or relative previously associated with it. Clearly demonstrating the importance of pre-existing social networks in structuring movement recruitment, the authors brought the attention to the microstructural bases of social movement.

Subsequent research has accepted the important role played by the social network or ties in the mobilization process of the movement. A movement drawing support from a dense social network is more likely to spread and be sustained. The weak ties among social networks are conducive for broader mobilization and large-scale collective action. Weak ties help to link members of different small groups with each other. As Granovetter argues, weak ties are necessary for individual opportunities and to their integration into communities. Following the same line, for the formation of a broader and successful social movement, Tarrow puts emphasis on, networks of ties among different and interdependent social groups and localities.

The concept of social network has recently gained popularity among the researchers of social movements. It has even been suggested that movements should be regarded as

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62 The exception was Hare Krishna, which specifically recruited most of their members through channels other than social network. Most of the Hare Krishna devotees came into contact with the movement through public chanting session or encountering a devotee in the street.


networks or as network of networks.\textsuperscript{66} Despite widespread acceptance of the idea, there are very few studies on the significance and interaction of the networks or ties in a movement. Existing studies give a statistically count of the social ties and treat them as intermediate variables in the mobilization of social movements. Some like Diani are interested in the movement networks.\textsuperscript{67} Very few works address the issue of network multiplicity: multiple ties that comprise a person's social world. It is plausible that mobilization is simultaneously affected by more than one network. Roger Gould argues that the Republican revolt that shook Paris in the spring of 1871 was rooted in overlapping patterns of neighborhood and National Guard solidarity.\textsuperscript{68} Focusing on the presence or absence of a specific tie neglects this network structure.

As Doug McAdam and Ronnelle Paulsen points out, individuals are invariably embedded in many associational networks or individual ties that may expose them to conflicting behavioural pressures.\textsuperscript{69} Looking into the recruitment to the 1964 Mississippi Freedom Summer project,\textsuperscript{70} they have tried to determine which dimensions of social ties have the most causal potency and how the competing ties affect the decision to join the movement. Focusing on the micro or individual level, they found a very different role for social ties. Unlike the meso level where the strength of weak ties matters, at the micro level, the stronger the tie, the better the chance of recruitment. At the individual level, ties are less important as source of information than as source of social influence. To McAdam and Paulsen, the ideal network structure of a


\textsuperscript{69} Doug McAdam & Ronnelle Paulsen, Specifying the Relationship Between Social Ties and Activism, \textit{American Journal of Sociology}, vol. 99, 1993, pp. 640-667.

\textsuperscript{70} This campaign brought hundreds of primarily white, northern college students to Mississippi in the summer of 1964 to help staff register black voters and dramatize the denials of civil rights through out south.
social movement is the one in which dense networks of weak bridging ties linked numerous local groups bound together by means of strong interpersonal bond. 71

Robert Putnam, following Coleman's work, 72 defines social capital as features of social organization, such as trust, norms, and networks, that can improve the efficiency of society by facilitating coordinated action. 73 For a greater and better social capital, the attributes of existing ties among the people matters. In his recent work, Putnam writes that social networks are not always divided between bonding or bridging ties. For a successful mobilization, the ideal groups structure should be the ones, which bond along some social dimensions and bridge across others. 74 Bonding capital is the one, which brings people together who are previously known to each other, whereas, bridging capital helps the people and group to come together who previously do not know each other. 75 Social capital supports the mobilization of a protest movement by building both bonds and bridges within the protesting community and providing bridges to outside support groups.

4. Social Movements in Segmented South

The 1980s and 1990s have witnessed a remarkable transformation in the Global South's political and social fabrics. The rule of the political game has changed. Authoritarianism is paving the way for democracy. The South is increasingly witnessing free elections, parliamentary politics, independent judiciary and social autonomy. It is no more (with few exceptions) that the official party is the only channel of popular mobilization to influence the political institution or mass mobilization is

72 James S. Coleman, Foundations of Social Theory (Cambridge, Mass.: Harvard University Press, 1990), pp. 300-321. In the chapter titled Social Capital, Coleman has borrowed the ideas from Granovetter and Lin about the importance of weak ties.
achieved even before the establishment of these institutions. In this time of greater political participation, the government’s inability or failure to deliver goods brings legitimacy crisis for the ruling elites and that helps the people to mobilize. Coinciding with the wave of democratization, social protests gripped large number of countries in the South in the last two decades. These movements were centrally concerned with forcing greater responsiveness, representation and participation from State institutions and elites. These movements in the South not only express the voice of dissent, as Ponna Wignaraja argues, they are also providing some basis for developmental and democratic alternative to the system as it now works. Thus, the rising number of social movements is increasingly branded as new social movements in South and analysts are adopting the NSM approach to explain the occurrence of these movements.

Both Resource Mobilization and New Social Movement theories considered social movements are inherently political phenomena but at the same time, underestimated their political origin by failing to examine the interests and structures of the state. This has brought problems of comparability. As Jenkins rhetorically asks: Does protest potential, for example, have the same meaning in the Netherlands that is does in the slums of Mexico City? Or does participation in ethnic riots have the same determinants in Los Angeles as in Kinshasa or Nairobi?

New social movement theory is being commonly used to explain the movements in Latin America or Asia. As Pett and Watts put it: Recent social movements theory has therefore moved away from what are frequently found to be restrictions of classical

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(Marxist) theories. But also the geographic focus of research has tended to shift towards new social movement in the Third World, particularly Latin America.  

The limited theoretical frameworks available argue that the movements in the South are emerging out of peculiar contradictions within transiting societies and cultures. Growing weakness of the state and the particular division of labor due to intervention of foreign capital are blamed for the rise in number of popular mobilizations. Citizens in South are identifying common interests that overcome the traditional division over class, interest, or clientism and evolving alterative identities such as community, ethnicity, gender or green.

Adopting the New Social Movement theory to explain the rise of social movements in South is a methodologically flawed approach. Even Alain Touraine has himself cautioned against this type of application. However, as we have mentioned earlier, our aim here is not to explain why the movements are there but how some movements in developing countries are more successful in mobilizing and sustaining support than the others. As forms of political struggle, movements sometimes succeed and sometimes fail. Sometimes they are able to get concessions from the state, sometimes they are ignored or suppressed. Of course, to determine the success and failure of a movement is not easy. There are some research works, which have tried to focus on the success or failure of the movement on the basis of their stated goals. As Giugni points out, this approach has many flaws: (1) it assumes social movement is a homogenous entity with a single goal; (2) it does not take into account the subjective side of the assessment, i.e, the perception of the participants, (3) consequences are not always

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intended. The outcomes of the social movements are not only shaped by the strength of the mobilized support, but it can also be affected by independent actions of authorities, third party intervention, environmental changes and non-movement politics. Thus, we are not here looking at the success or failure of the movements on the basis of achieving stated goal or not, rather the emphasis here is whether the movement has been able to spread and sustain itself from the initial stage of its eruption. The aim is to suggest a synthesis of meso-and micro-level processes in social movement activism. Resource mobilization framework used to operate solely on the meso-level of analysis, while some recent work has started to investigate the micro-level processes. But, that does not give us a clear mandate to accept the Resource Mobilization approach as it is and apply to explain the success and failures of social movement mobilization in South. It has to incorporate the following two variables, which are significantly important enough to influence the outcome of the movements.

4.1. Bringing Back the State

Resource mobilization approach emphasizes on resource, forgets about the state. Jenkins provides three reasons to bring back the state into the study of social movements: (1) Social movements are political by nature; (2) the state is the one which provides the environment in which movements operate and that environment can provide opportunities as well as obstacles for the mobilization; (3) all modern states provides some system to address social interests. The transformation of states and societies is a reciprocal process. The success and failure of a social movement depends on both the capacities and character of state and the roles of a variety of social forces. Thus, while studying the mobilization of movements, particularly in the South, we

86 Charles Tilly, From Interactions to Outcomes in Social Movements, in Marco Giugni, Doug McAdam & Charles Tilly, eds., How Social Movements Matter (Minneapolis: University of Minnesota Press, 1999), pp. 253-270.
cannot ignore the mutually conditioning interactions that occur between segments of state and of society. 89

Resource mobilization approach has been developed in North American context. Adopting this approach as such to explain the mobilizational strength and weakness of social movements in segmented societies of the South is sure to receive criticism on methodological grounds. The goals of the social movements are to large extent shaped and influenced by the state and its institutions. That is even the case among social movements in the industrialized democracies, in spite of their governments’ generalized tendency towards openness.90 The extent to which human rights are respected in a state that affects the possibilities for mobilization, 91 even states tax laws affect groups mobilizing potential as it can help or hinder fundraising.92 In South, even if they are democracies, in many cases state continues to dominate private and public domains. Translating widely shared grievances into independent collective action requires much stronger mobilization efforts both at micro and meso levels than is necessarily the case in the democracies in the North.

There have been some recent proposals and attempts to study the mobilization of the social movements in South with the help of techniques developed by the RM approach.93 However, selecting cases from South needs to be carefully made to avoid

the selection bias problem. Most of the studies in social movements are based on single and successful cases. Comparing cases within one state or a particular type of states, might able to keep the state factor constant and provide a setting for in-depth investigation of social settings and its impact on micro and meso level of mobilization.

4.2. International Interventions

Most of the research on social movements assumes that social movements are confined to a particular state boundary. Study of the social movements needs to address the international aspect of the protests in an increasingly globalized society. While governments, particularly in South are being forced to adjust to changing global forces, local movements are emerging to demand issues that governments ignore. Some of these local groups have transnational connections and support.

Smith, Pagnucco and Chatfield writes:

Social movements may be said to be transnational when they involve conscious efforts to build transnational cooperation around shared goals that include social change. Increasingly, many states are being challenged by movements, some of them operating across national borders in more than one country. Through regular communication, organizations and activists are able to share technical and strategic information, coordinate parallel activities, or even to mount truly transnational collective actions. Like national social movements, transnational ones incorporate a range of political actors, including individuals, church groups, professional associations, and other social groups. Movements are distinguished by the actors and resources they mobilize and in the extent to which they communicate, consult, coordinate, and cooperate in the international arena.


96 Jackie Smith, Ron Pagnucco & Charles Chatfield, Social Movements and World Politics: A Theoretical Framework in Jackie Smith, Charles Chatfield & Ron Pagnucco, eds., Transnational Social
The development of affordable communication network and travel opportunities has provided a fertile setting for global social movements to emerge. These developments have facilitated, as Sikkink calls it, issue networks. Such a network connects the people of common interest in advancing a particular value and helps them to communicate and coordinate. Transnational social movement organizations mobilize transnational resources in domestic struggles. These organizations gather information on local conditions through their contacts and when needed they bring it to the attention of their global networks of supporters. In order to response to a situation within a state they create an emergency response network around the world and mobilize pressure from the outside. They also work as cultural agents to shape personal identity and the broader moral-intellectual universe. As Paul Wapner elaborates:

*Amnesty International* for example, both pressures states and other actors to respect human rights and attempts to influence the way people through out the world fundamentally conceptualize human beings and the moral status of regimes within which many people live. Likewise, *Sisterhood is Global* seeks legislative change throughout the world on behalf of women but also works to change the way people in all walks of life think about and act toward women.

There are many attempts to provide outside support to the locally based social movements. However, internationalizing the social movements might have local fallouts, one being a hardening of local sentiments against the movement. This is what happened in the case of *Narmada* movement in India. International reaction and support

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to the anti-dam movement strengthened the pro-dam support, particularly in the state of Gujarat. Taking the cause from local to global terrain might also alter the focus of the movements to suit the ideas and interest at the international level.102

5. Conclusion

Research Mobilization approach, with the help of social network analysis may be able to find the reasons for the asymmetrical success of social movements in Southern societies. Social network is the objective existence of social capital while ties of trust and norm of reciprocity represent its subjective part.103 Ostrom has argued that the network fosters norms of reciprocity and trust.104 The social network, both formal and informal ones, enhances a group's capacity to join together in collective action, to address common problems or to pressurize the authority to address these issues. For the successful mobilization, a movement in South depends mainly upon the social network, both formal and non-formal ones.105 It is quite surprising that the researchers studying the movements in South have overlooked the impact of social network on the social movements. In the relationship between social network and social movement, the line of causation can run in others direction. Successful mobilization of a movement can help to build trust among the protesters, leading to generating and strengthening social network.106 At the same time, social network, based on both bonding as well as bridging ties, can help the mobilization of the protests.

105 Emphasis should not be only on the number of formal associations and its membership, but also, research should include the importance of informal social networks. Richard Rose, Social capital: Definition, Measure, Implications, World Bank Workshop on Social Capital, Washington DC, 16-17 April 1996.
Some recent works on historical study of movements in the North have tried to see the pattern of ties guiding individuals' judgments about their belongingness to the type of political groupings or collectivities. The disadvantage of smallness of a group can be overcome through flexible coordination. Flexible coordination can be achieved through network of smaller groups, complement each other to achieve collective efficiency for the popular action. Movement gets larger support through coordination or network of various groups of supporters. For the enhanced participation, a democratic and extended group network is needed, not the pyramidal or restricted participation within the group. The more local, social and cultural ties are mutually reinforcing, the more likely people are to engage in collective defiance. However, while measuring the success or failure of the movements in the South, there is an absolute need to take into account the importance of state and international factors.


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